EHR Success

= ADOPTION
South Dakota’s Regional Extension Center

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Today’s Presenter

Holly Arends, RHIT
Clinical Manager
A slice at a time
This is Adoption
Why EHR’s Fail

- Stakeholder Management
- Change Management
- Vendor Management
- Existing Processes
- Culture
Culture: the development, improvement, and refinement of the originality, individuality, identity, and personality of a given people.
“If culture is aligned it reflects the mission, vision and values of the organization in it’s day to day activities.”
Acceptance
Assessment
Organizational Alignment
Acceptance
Common Purpose
SET GOALS

Plan
Style
$50

Graduated Fees
Graduated Fees

$50

$100
Graduated Fees

$50

$100

$150
Graduated Fees

$50

$100

$150

$300
What’s Behind That Curtain?
Assessment

Assessment
Meaningful Use
Proprietary Tools
Work Force Training

Discounts
Vouchers
Discounted Services

Graduated Annual Fee
160 hours @ $10/hour
Unlimited @ $80/hour
Questions?
Today’s Presenter

Holly Arends, RHIT
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Did You Know?

To provide you up-to-date info on EHR items, resources, and to join the conversation please follow HealthPOINT on these social media networks:

Facebook: HealthPoint, South Dakota’s Regional Extension Center

LinkedIn: HealthPOINT South Dakota

Twitter: @healthpointdsu
Did You Know?

To provide you video resources on EHR, you can find Healthpoint podcasts and testimonials on these sites:

YouTube: HealthPointREC
iTunes: HealthPOINT
Blip.tv: HealthPOINT
Our next webinar will be February 9
“EHR Adoption = Success, Part 2”

http://healthpoint.dsu.edu/webinars

THANK YOU FOR JOINING US TODAY!